



PENN GROUP OF COMPANIES

Project Developer - India

The Penn Group of Companies through its Indian affiliate (“Penn”), is currently seeking a qualified candidate to fill the full-time Project Developer position to be based in India (Mumbai or elsewhere).

Company Information

Penn is an innovative “first mover” renewable energy developer and/or owner of projects in the USA, Canada and worldwide. We successfully and creatively apply our core competencies in land acquisition, project development, and tenacious execution. Our renewable energy opportunities require ever increasing technical sophistication and system innovation, and Penn seeks highly creative and insightful talent. Currently we are expanding operations to India or elsewhere.

Position Description

The Project Developer will be assessing developing and implementing project opportunities within India.

We are seeking a solar project developer with an entrepreneurial spirit to help us grow our solar project development portfolio. This position is part of a small, collaborative and entrepreneurial team based in the USA, and will be exposed to all aspects of the project development life cycle.

The candidate for this position should be flexible and capable of working in a dynamic team of professionals. The ideal candidate is a smart, analytical, and personable self-starter who can independently complete tasks on schedule and is comfortable independently forming, writing, and presenting fact-based opinions following detailed analysis.

The candidate should be comfortable with basic principles of project development, finance, and economics. In addition, the successful candidate will have strong communication, presentation, and computer skills. An understanding of the solar and the energy markets is considered a major advantage. Likewise, prior experience in project development and/or project finance is a plus.

Position Responsibilities

- Work closely with USA HQ and other team members to uncover new opportunities and drive forward existing projects under development.
- Generate new opportunities through networking and market research.
- Interface directly with land owners, PPA counterparties, investors and other project stakeholders.
- Develop new relationships with project partners.
- Research, conduct self-guided analysis, produce reports, and present information clearly to management.
- General tracking of project developments, construction and operations in the market.
- Travel to project site locations (within India) and stakeholders meetings as required, and periodically to HQ.

Requirements

- Up to 3 - 5 Years of Work Experience (direct experience in solar development or financing is a plus).
- Bachelor's degree from a top university in sciences, social sciences or business (equivalent experience accepted).
- Self-directed, motivated, and flexible self-starter with ability to work independently and to autonomously manage tasks.
- Able to accomplish multiple/simultaneous assignments within deadlines; Strong due diligence skills.
- Basic understanding of market strategy and ability to assess market segments.
- Indian experience in solar development – including experience working with and/or negotiating land leases and PPAs.
- Working knowledge of project-based financial models.
- Ability to interface with co-workers, partners, and clients (of varying functions) in a professional manner.
- Exceptional professional communication and presentation skills, both written and oral in English.
- Entrepreneurial Drive and willingness to be a part of a team pursuing new business opportunities in the face of challenges.
- Must be open to travel or relocation, VISA to US.
- Indian national (fluent in Hindi & English) along with be conversant in regional dialect a plus.

Travel

Regular travel is anticipated.

Compensation

Compensation will be competitive and commensurate with experience. It will include a base salary, an annual performance bonus.

Application Instructions

If you are interested and qualified for this role, please send your resume summarizing your relevant experience and salary history to jobs@penngroup.net for consideration by the company.

Principals only; no phone inquiries, please.